

# Expansion of international and regional networks through participation in municipality-hosted events

## Company overview



**ARGOSY INTERNATIONAL**  
DELIVERING PERFORMANCE



**Company name** Argosy Japan Aerospace Materials Co., Ltd.

**Parent company** Argosy International Inc. (United States)

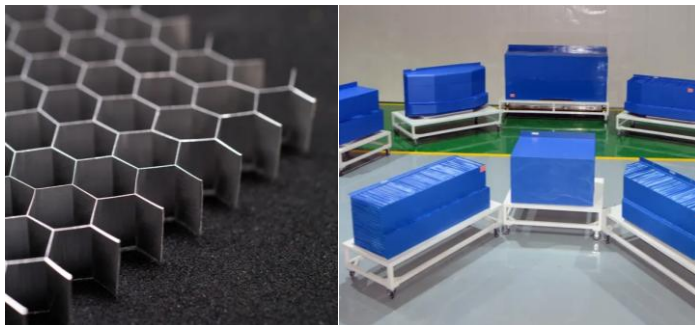
**Timing and location of entry** 2022, Nagoya, Aichi Prefecture

**Manner of entry** Sales base

**Other facilities in Japan** None

### Primary business activities Company strengths

The company excels in the manufacture and sale of composite materials such as films used in the aerospace and automotive industries, auxiliary materials, and aluminum-based honeycomb structure panels. It's capable of manufacturing high-performance materials and maintains strong relationships with aircraft manufacturers.



## Background and objectives for market entry

2022

- The company considered Japan an attractive market as a result of its strong concentration of the aerospace industry, prompting it to consider entering the country around 2021.
- It began preparing to establish a presence while consulting with JETRO in January 2022. The Greater Nagoya area was selected as the location due to its excellent access to the Kanto and Kansai regions, its concentration of automotive and aerospace industries, and the logistical advantages offered by Nagoya Port.
- The company also hoped to pursue joint research with universities in the future, and proximity to Nagoya University and Nagoya Institute of Technology was another factor that made the area attractive.
- Preparations progressed relatively smoothly, and the company was incorporated in June 2022.

## Results after entry

- Through an event hosted by Aichi Prefectural Gov., the company met a plastic injection molding company in Aichi that showed interest in Israeli software for which the company holds sales agency rights. This encounter led to the first domestic implementation of the software by that company, creating business connections that had not been anticipated at the time of entry.
- The company has also begun collaborating with a company in Niigata Prefecture seeking to enter the aluminum honeycomb panel business, leading to the acquisition of a broad domestic network across Japan.

## Contributions to Greater Nagoya region

2025

- Supplying advanced production materials to Japan's aerospace industry.
- Actively participating in seminars and events and striving to build a broad network through collaboration and partnerships with regional companies.

## Future outlook

Future

- While the company's current core products are aerospace-related film materials, it aims to increase the proportion of honeycomb core products going forward. It's also considering carrying out joint research with universities into these honeycomb cores.
- The company's goal is to achieve an equal sales composition among aerospace film materials, honeycomb cores, and crash test barriers.