

# Thai – Japan Business Matching Form

## Company Profile & Business Meeting Sheet

### A. Company Profile:



Company name: WHA Industrial Development Public Company Limited

Company website: www.wha-industrialestate.com

Address: 18<sup>th</sup> Floor UM Tower, No. 9 Ramkamhaeng Road,

Suanluang, Bangkok 10250, Thailand

Tel: 02-719-9555 Email: yuasa3939@hotmail.com, natatanj@wha-industrialestate.com

Managing Director: \_\_\_\_\_

Company representative name: Mr. Kenichi Yuasa

Shareholders: Nationality Thai Percentage \_\_\_\_\_

Total Asset (US\$): 1.52 billion (as of 30 Sep 2018)

Annual Revenue (US\$): \_\_\_\_\_

Number of Employees: approximately 400 employees

Manufacturing Sites Area: EEC (Chonburi, Rayong and Chachoengsao), Saraburi and Bangna-Trad Road

### B. Product / Services Information:

Type of Business:  Manufacturing  Services  Others (Please Specify): Developer

Industry Group:  Medical Device  Automotive  Electronics and Electrical

Paper & Plastic  Petrochemical  Mold and Die  Others): Industrial Estate, Industrial Properties and Infrastructure utility services

Quality Standards: (e.g. ISO9000, QS9000); Include expected date of qualification and the certification body

ISO 9001, ISO 14001

Product Name: Industrial Estate with infrastructure and utility services, Rental Factory and Rental Warehouse

Main Process: \_\_\_\_\_

Domestic market share (%): average 34%, Overseas market share (%): \_\_\_\_\_

Major clients Mazda, Suzuki, Ford, General Motor, MG, JFE Steel, Nippon Steel, G-Tekt, Toyota Tsusho etc.

Currently export to: \_\_\_\_\_

Currently import from: \_\_\_\_\_

**C: Photo(s) of the Product / Technology in this box**

## WHA Group Overview

Our 4 Integrated Business Hubs



### Logistics

"#1 Logistics Developer offering Varieties of Premium Facilities uniquely serving our Clients Needs"



### Industrial Development

"#1 Industrial Estate Developer delivering World-Class Solutions to Industrial Customers"

### Utilities and Power

"#1 Industrial Utilities Provider and Active Strategic Power Investor"



### Digital

"Group Spearhead for the Upcoming New Digital Economy"



**D: Company expectation/request**

**D1. What is your expectation for the business matchmaking on this mission?**



Product Sale



Business Partnership



Joint Venture



Technical Collaboration

**D2. What is your strength points of your company/products/technology in order to appeal Japanese companies?**

WHA is ASIA's leading developer of industrial estates, industrial properties, utilities and power, delivering world-class solution to our customers with un-yielding responsibility for the environment and communities.

**D3. Do you have any expectation on product/part/technology/machinery etc. from Japan? If so, what are these?**

We expect to provide uncompromised quality and property cluster solutions for Japanese manufacturing and service investment. And expect to be partner of choice for new business alliances.

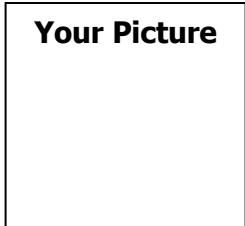
**E: Representative**

Name: Mr. Kenichi Yuasa

Title: Japanese Marketing Advisor/Japanese Customer Development

Email: yuasa3939@hotmail.com

Mobile: 081-824-3011



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**Thank You for your Cooperation**  
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