

Thai - Japanese Business Matching

A. Company Profile:



Company name: BANGKOK TAIYO SPRINGS CO., LTD.

Company website: www.btssprings.com

Address: 321 Moo. 11, SOI S. THAISEREE 2, SUKSAWAD RD.,
NAIKLONGBANGPLAKOD, PHASAMUTHJAEDEE, SAMUTHPRAKARN 10290,
THAILAND

Tel: (66)2-425-0934 Fax: (66)2-425-0936

Email: suthisak@btssprings.com

Registered Capital (US\$): 1,800,000 US\$

Shareholder Nationality: Thai 51 %, Foreign 49 % (Japanese)

Total Asset (US\$): 19.5 M US\$

Annual Revenue (US\$): 16.2 M US\$

Financial Institution used: Local Bank such as Bangkok Bank, Kasikorn Bank etc

Number of Employees: 250

Manufacturing Sites Area: 16,000 sq.m.

B. Product / Services Information:

Type of Business: Manufacturing Services Others (Please Specify): _____

Industry Group: Medical Device Automotive Electronics and Electrical

Paper & Plastic Petrochemical Mold and Die

Others: MOTORCYCLE INDUSTRIAL, IT PART INDUSTRIAL

Quality Standards: (e.g. ISO9000, QS9000); Include expected date of qualification and the certification body

ISO9000, ISO/TS16949, ISO14000 LRQA

Product Name: SPRING AND STAMPING PART

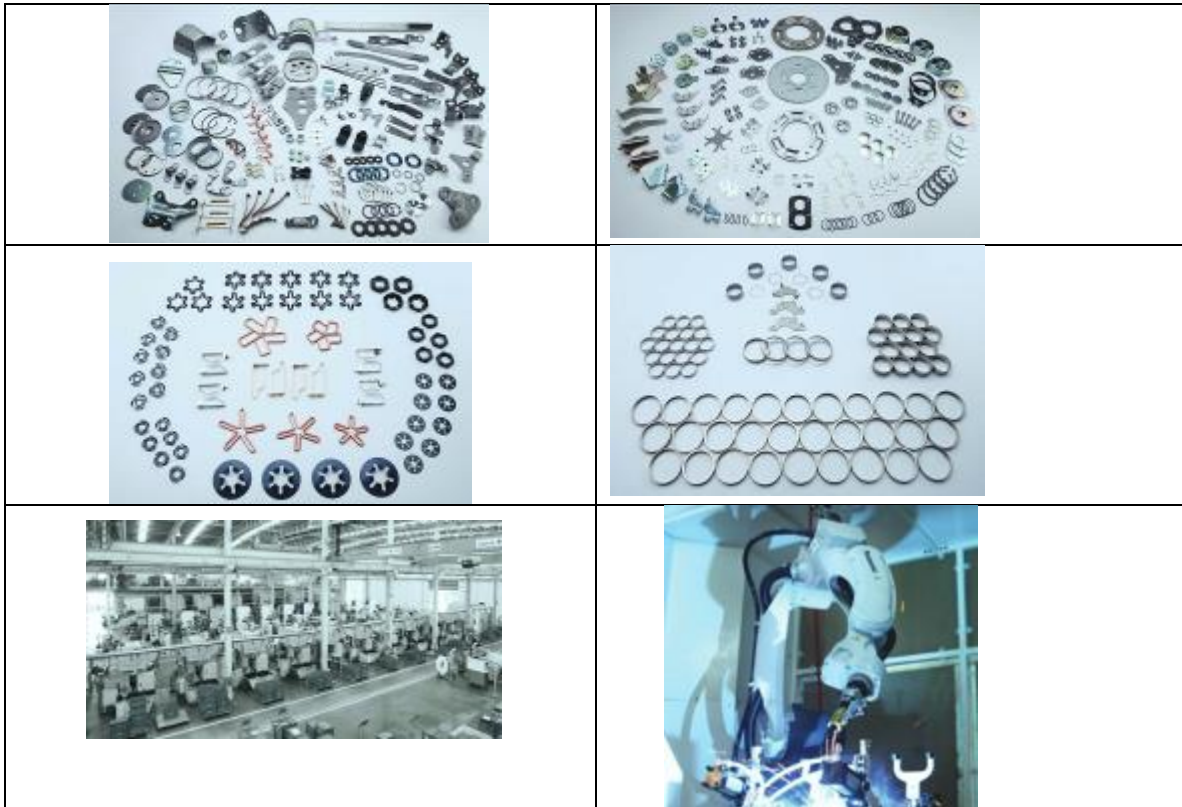
Domestic market share (%): 95%, Overseas market share (%): 5%

Major clients TOYOTA BOSHOKU GROUP, DENSO, JTEKT, KEIHIN, ATSUMITEC, NIDEC.

Currently export to: BRAZIL, INDONESIA, VIETNAM

Currently import from: JAPAN

C: Photo(s) of the Product / Technology in this box



D: Company expectation/request

D1. What is your expectation for the business matchmaking on this mission?

- Product Sale
- Business Partnership
- Joint Venture
- Technical Collaboration

D2. What is your strength points of your company/products/technology in order to appeal Japanese companies?

WE ARE JOINT VENTURE COMPANY BETWEEN THAI AND JAPANESE, AN ADVANTAGE OF SUPPLY. AS THAI SIDE IS BANGKOK PACIFIC STEEL SUPPLY FOR COIL MATERIAL AND JAPANESE SIDE IS THS SPRING SUPPLY FOR KNOWLEDGE OF STAMPING PRODUCTS. THEIR HAVE A GOOD RELATIONSHIP WITH JAPANESE COMPANIES. WE STRIVE TO CONTINUOUSLY IMPROVE TO MEET CUSTOMERS SATISFACTION. WE HAVE A GOOD BUSINESS PARTNER FOR OTHERS PROCESS SUCH AS HEAT TREATMENT, SURFACE TREATMENT AND ETC.

D3. Do you have any expectation on product/part/technology/machinery etc. from Japan ? If so, what are these?

LOOKING FOR A NEW TECHNOLOGY OF STAMPING PARTS IN JAPAN.

LOOKING FOR A NEW BUSINESS PARTNER/NETWORK IN JAPAN.

E: Representative

Name: MR. SUTHISAK LERSRATTANAWISUTTH _____

Title: SALES MANAGER _____

Email : suthisak@btssprings.com _____

Mobile : 087-498-8221 _____

Name: MR. PAKKATHORN VEERACHUNYA _____

Title: SALES REPRESENTATIVE _____

Email : pakkathorn@btssprings.com _____

Mobile : 089-404-9567 _____



Thank You for Your Cooperation
