

FREE Includes bullet train fare between Tokyo and the Greater Nagoya



Business Matching Support in Greater Nagoya

for investment and business expansion in Greater Nagoya

Greater Nagoya Initiative is proud to offer foreign-affiliated companies interested in doing business in the Greater Nagoya (Aichi, Gifu, and Mie prefectures) business matching support. Whether you want to look at manufacturing sites, tour commercial rental properties, or participate in business matching activities, Greater Nagoya Initiative hope you will take advantage of this opportunity to launch your business forward. Let us roll out the red carpet for you and your business.

- **Day trip:** Design your own half- or full-day meeting schedule by combining your choice of service items on the back of this flyer.
- **Term:** July 2014 – March 2015
- **Participation limit:** Around 10 companies
(Priority will be given to those with the strongest intention of doing business in the area)
Application results will be provided at a later date.
- **How to apply:** Fill out the required information on the application form and send it by FAX or Email to Hyakugo Economic Research Institute Co., Ltd. (Contractee)
- **Organizer:** Greater Nagoya Initiative Center (GNIC) Tel: +81-52-533-1777 / invest@greaternagoya.org
- **Contact (Contractee):** Hyakugo Economic Research Institute Co., Ltd. [Nakahata (Mr.) and Horie (Mr.)]
Tel: +81-59-228-9105 / E-mail: (Nakahata) nakahata46@hri105.jp, (Horie) horie106@hri105.jp

Outline of services and participants' comments*

Business looking to expand in the area

Services provided:

AM: Visited company XX (A (a))
PM: Visited JETRO Nagoya (F (c)) and company XX (A (a))

Organization considering establishment of a research institute in the area

Company A

It was helpful to meet with potential business partners. We got a good understanding of the incentives available to investors in the Nagoya area. If we can expand our business dealings with the companies we met during the trip, we would be happy to use the (limited-time) free rental office while we consider establishing a future branch office.

Services provided:

AM: Visited XX test center (B (d))
PM: Visited University XX (B (d))
Met with researchers involved in related studies

Company looking to establish a branch office in the area

Company B

It was very helpful to meet with researchers in the Nagoya area who are experts in our field. We will try to establish good relationships with these scientists in preparation for opening our technical center.

Services provided:

All day:
Visited offices at three locations (B (b))
Looked at properties that meet specific requirements

Company considering establishment of a logistic center in the area

Company C

Thank you for introducing us to so many different properties. Although we are not ready to make a final decision yet, we will be in touch with the real estate office you introduced to us during the trip and will keep looking for possible opportunities in the area.

Business support services provided:

AM: Visited physical distribution company XX (B (b))
PM: Visited physical distribution company XX (B (b))

Company D

The organizer introduced real distribution companies and offered us an opportunity to visit their warehouses. It was great way to look at future business opportunities.

Note: Comments from participants in the previous projects.

Program options

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|----------|---------------------------------|--|
| A | Business support | <ul style="list-style-type: none"> (a) Potential business partners (company visits) (b) Business partners (c) Regional experts (consultants, lawyers, accountants, tax specialists, and more) |
| B | On-site tours | <ul style="list-style-type: none"> (a) Industrial sites, offices/warehouses (b) Physical distribution centers (ports, airports) (c) Incubator facilities (d) Universities and public R&D facilities (e) Lifestyle and living environment (international schools, real estate) |
| C | Introductions | <ul style="list-style-type: none"> (a) Foreign-affiliated companies already existed in the area (b) Key persons (bank branch managers, financial analysts) (c) Government administrators |
| D | Information | <ul style="list-style-type: none"> (a) Marketing in related sectors in Greater Nagoya (b) Geographical information (c) Employment and working conditions |
| E | Trade fair | <ul style="list-style-type: none"> (a) Local Trade Show ; Messe Nagoya (b) Trade fairs held in the area |
| F | Supporting organizations | <ul style="list-style-type: none"> (a) JETRO Nagoya (b) Aichi-Nagoya International Business Access Center (I-BAC) (c) Aichi Small Business Support Center (d) Gifu Economic and Industrial Promotion Center (e) Mie Industry and Enterprise Support Center |

Please understand that all facilities may not be available on your scheduled tour date.
If you would like to request a different tour schedule or an additional stop, please let us know.

Please read the following information carefully before submitting your application form. Note that by submitting this document, you indicate your agreement to the terms and conditions outlined below.

- The results of this project and any associated personal information will be used exclusively for the purpose of discussing policy, taking action to attract businesses to the Greater Nagoya area, and conducting business-related Business matching supports.
- We have commissioned Hyakugo Economic Research Institute Co., Ltd. to conduct us.
- Please send your application form by FAX or Email to Hyakugo Economic Research Institute Co., Ltd.

Hyakugo Economic Research Institute Co., Ltd.

FAX: +81-59-228-9380 Email: nakahata46@hri105.jp (Mr. Nakahata), horie106@hri105.jp (Mr. Horie)

- Please contact us using the information below if you would like to (1) ask any questions about the project; (2) request the release, correction, or other specific handling of personal information, request that we no longer use the information you provided, or request that you be notified of the purpose(s) for which it is being used; (3) submit a grievance about the use of personal information; or (4) have any other questions or concerns.

Contractee Company:

Hyakugo Economic Research Institute Co., Ltd. c/o Mr. Nakahata and Mr. Horie
Tsu-Marunouchi Bldg. 9-18 Marunouchi, Tsu-city, Mie 514-0033 Japan
TEL: +81-59-228-9105 / FAX: +81-59-228-9380

All personal information will be handled in line with the company's Privacy Policy and personal information handling procedures, which can be found at <http://www.hri105.co.jp/info/hogo.html> (Japanese only).

Organizer: **Greater Nagoya Initiative Center** c/o Ms. Watanabe

Hirokoji Garden Avenue 4F Meieki 4-24-16, Nakamura-ku, Nagoya, Japan 450-0002
TEL: +81-52-533-1777 / FAX: +81-52-581-8500 E-mail: invest@greaternagoya.org

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