

## Trade days

For industry participants only

> **October 9<sup>th</sup> to 12<sup>th</sup>**

Organizer : The Society of Japanese Aerospace Companies (SJAC)

## WHERE?

The main area of the B to B Meetings will take place in Port Messe Nagoya where BCI Aerospace team will be pleased to welcome you.

Port Messe Nagoya is Central Japan's largest international exhibition center. Built on the theme 'inspired communication with the world'. It has hosted many events and received participants from all over the globe. In addition to the conference hall, conference rooms, event hall, and restaurant, three separate exhibition halls offer 34,000m<sup>2</sup> of floor space. The Aonami Line connects Nagoya Station with nearby Kinjo-futo Station in 24 minutes.

NAGOYA

## CONTACTS

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# JAPAN INTERNATIONAL AEROSPACE EXHIBITION

October 9 (Tue) to 14 (Sun)  
**2012**  
NAGOYA, JAPAN

## BtoB Meetings

October 9 (Tue) to 11 (Thu)

IN PARTNERSHIP WITH

 **BCI AEROSPACE**

  
**JAPAN INTERNATIONAL EXHIBITION AEROSPACE 2012**  
<http://www.japan aerospace.jp>



[www.bciaerospace.com](http://www.bciaerospace.com)

# Asia's top international trade show

## Attractive business-matching opportunities

There are outstanding buyers all over the world, then we introduce suppliers to the buyers to open up substantial potential business opportunities for suppliers and buyers. This includes business matching systems to support business discussions, profiles of each exhibitor, and systems that support inquiry making. Japanese aerospace industry clusters are engaged in 16 projects involving some 600 companies. Many of the companies are located in the greater Nagoya area.

## Seminars & Symposia

The exhibition will also feature seminars and symposia on Japanese technologies and provide information on the state of the aviation industry. An international business conference is also planned (the conference of the International Aerospace Quality Group held during JA2008 attracted some 300 participants from 20 countries). A symposium will be held on global environmental measures as they relate to a range of fields such as manufacturing, shipping, and maintenance.

## Plant tours & Other services

We are also planning plant tours for administrated trade visitors to nearby manufacturing plants, research centers. The conference center is Wi-Fi equipped, and our administrative office is working to leverage the power of networking to maximize business opportunities for all exhibitors.

# Nagoya, JA2012\*

## Exhibitors:

- > Over 530
- > From over 22 countries

## Trade visitors:

- > Over 11,000

\* JA2008 Figures



## Products and services on exhibit

JA2012 is the international platform for service providers and suppliers in:

- Aircraft, aircraft engines, rockets, and satellite integration
- Sub-system manufacturing and component manufacturing
- Materials and semi-finished products
- Production engineering and process technology
- Engineering, qualification, and documentation
- Test equipment, calibration, and quality assurance
- Maintenance, modification, and tooling
- Surface treatment, environment, logistics, and security
- Instrumentation, electricity, and software

# BtoB Meetings

## Japan Aerospace 2012 October 9 to 11, 2012

JA2012 "B to B meetings" is the only international business convention for the aerospace industry organized in Japan.

This will be held as the first international event in Japan. It is a service of customized and pre-arranged meetings based on an effective and well-proven methodology offered by BCI Aerospace.

This is a matchmaking service reserved to all direct and indirect exhibitors. The program is open to professionals visiting the show and seeking potential suppliers and partners.

This is a business to business platform that aims to offer all exhibitors the opportunity to identify and request meetings with relevant contacts prior to the show.

Schedules will be set up for all the participants prior to the show. These pre-arranged meetings will be based on the participants choices and availabilities and held on the exhibitors stands.

This outstanding tool to save time, meet the right people and discuss their requirements and capabilities in just 3 days.

**It's easy, efficient and time saving.**

## How does it work ?

- 1 Fill in an online registration form, presenting your company, your skills, your products and your needs.
- 2 After validation, you will have access to you member area, a platform giving you access to your profile, the participants, your schedule,..
- 3 Three weeks before the show, you will be given access to an online database listing the profile of all participants registered for the business meetings service of the show.
- 4 You can select companies you want to meet and specify your available time-slots.
- 5 A schedule of customized business meetings will be available online one week before the opening of the show.

 **BCI AEROSPACE**

BCI Aerospace is the division of **abe- advanced business events**, which arrange meetings for the supply chain, procurement, technical teams, suppliers and contract manufactures based on their own choices prior to the event. It was established in 1996 and has become world leader in the activity. The company specializes in the organization of business to business events for industries and strictly reserved to professionals.

