

Towards entering the aerospace industry

**The 2nd  
AEROSPACE INDUSTRIAL TECHNOLOGY SHOW 2010**

Venue: Port Messe Nagoya

Date: November 25 (Thur.) – 27 (Sat.), 2010

**AITEC2010**

**AEROSPACE INDUSTRIAL TECHNOLOGY SHOW 2010**

## Remarks

The Chubu region, with Aichi Prefecture at its center, is a mecca for Japan's aerospace industry. It is the manufacturing base of H-IIA rockets and also home to around half of Japan's aircraft business.

MRJ, the first passenger jet aircraft to be produced domestically since the YS-11 of the 1960s, is being developed here. Trans States Holdings (TSH) of Missouri, USA, a major U.S. regional airline holding company, recently ordered 100 of these aircraft, which is expected to boost its further development and production.

The entire regional jet manufacturing market is drawing considerable attention for its expected growth; orders for 3700 aircraft over the next 20 years are predicted, according to Boeing's 2009 report. Following the precedent-setting Bombardier (Canada) and Embraer (Brazil), up-and-coming manufacturers are developing leading manufacturers are developing new aircraft; the MRJ (Mitsubishi Aircraft, Japan), the ARJ (ACAC, China) and the Sukhoi (AVPK Sukhoi, Russia).

The Aerospace Industrial Technology Show (AITEC) held its inaugural show in this positive environment in 2008. This event, considered especially successful in its first year, hosted exhibits by 212 companies and welcomed 10,401 registered visitors.

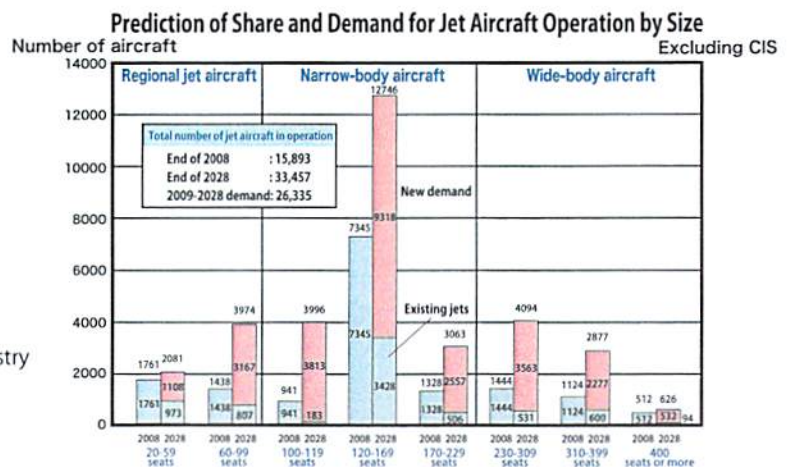
To create greater business opportunities, we will add non-manufacturing areas and promote extensively to attract more overseas visitors.

One example is the MRO (Maintenance, Repair and Operation) market, already a 4.5 trillion yen market and growing. The PMA parts market, in particular, is expected to show further growth as airlines seek parts of higher quality and lower cost in their streamlining efforts.

We sincerely look forward to speaking with you about participating in AITEC 2010.

## Participants

- (1) Airline companies
- (2) Aircraft manufacturers
- (3) Aircraft parts manufacturers
- (4) Aircraft parts traders
- (5) Aircraft maintenance companies
- (6) Production-related companies in other areas, such as the automobile industry, many of which are located in the Chubu region
- (7) Production-related companies all over Japan
- (8) Companies considering new entry into the aerospace industry
- (9) Universities and public/private research facilities
- (10) Engineering students
- (11) Others



## Show Outline

### Name

Towards entering the aerospace industry  
The 2nd AEROSPACE INDUSTRIAL TECHNOLOGY SHOW 2010 (AITECH 2010)

### Organizer

The Nikkan Kogyo Shimbun, Ltd.

### Supporter

Ministry of Economy, Trade and Industry  
Ministry of Education, Culture, Sports, Science and Technology  
Japan Aerospace Exploration Agency  
The Society of Japanese Aerospace Companies  
Aichi Prefecture  
Nagoya City  
Nagoya Chamber of Commerce & Industry  
Chubu Economic Federation  
Chubu Aerospace Technology Center  
Aichi Small business Support Center

### Date

November 25 (Thur.) – 27(Sat.), 2010 10:00 – 17:00  
Port Messe Nagoya

### Admission

Free

### Target number of visitors

30,000

## Exhibition Areas

### ① Technology Exhibition

Companies that are engaged in technology adopted by the aerospace industry with superior technical capabilities

1. Metalworking
2. Resin processing
3. Compound material processing
4. Welding and cutting
5. Surface treatment
6. Sheet-metal working and assembly
7. Others

### ② Products Exhibition

Manufacturers or traders of products and materials essential to the aerospace industry, such as parts processing

1. Machine tools (5-axis machines, water jet machines, etc.)
2. Tools and jigs (Carbide tools, different types of jigs, etc.)
3. Materials (New materials, such as CFRP and honeycombing)
4. Measuring and design instruments and systems (3D CAD, etc.)
5. Environmental apparatus (Oil collectors, catalysts, etc.)
6. Electrical equipment and devices (Power cables, noise cancellers, etc.)
7. Parts (Screws, bolts, etc.)
8. Maintenance tools (Basic tools, sheet-metal working tools, measuring tools, etc.)
9. ITS technology (Flight systems, etc.)
10. Others (Entertainment systems, sheeting from textile dealers, etc.)

### ③ Service Exhibition

Service operators in areas related to repair and maintenance within the aerospace industry

1. Repair and maintenance
2. SE dispatch (Staffing agencies for SE)
3. Testing and Certification support service (Certification/registration, management, etc.)
4. Security and others

## Recorded Data from the Previous Show

- Date:** November 27 (Thur.) – 29 (Sat.), 2008
- Place:** Port Messe Nagoya
- Exhibition:** 212 companies, 290 booths
- Number of Registered Visitors**

Date	Weather	Number of Registered Visitors
November 27 (Thu.)	Cloudy	3,203
November 28 (Fri.)	Cloudy	3,662
November 29 (Sat.)	Sunny	3,536
<b>Total</b>	----	<b>10,401</b>

- Number of Visitors from Overseas: 44 from 12 countries**

China: 10	Singapore: 3
Korea: 8	Russia: 2
The United States: 5	France: 2
Germany: 5	Russia: 2
Canada: 3	Finland: 1
Brazil: 33	Spain: 1
	The United Kingdom: 1

### List of Exhibitors (Recent results)

ART SCREW, Ltd.  
IRSYSTEM CO., LTD.  
INS Aerospace Research Group  
ICS Corporation  
International Technology Transfer Corporation  
Aerospace Consortium of AKITA  
(NIHONSEKI CO., LTD., SEICOS,  
Hokushin Electronics, K.K.)  
Accurate Inc.  
ASHIDA MFG. CO., LTD.  
ALFORCE  
(QUALIS Ltd., KOSHIN-SEISAKUJO, Inc., San-ee-ku,  
SHINOHARA-SEISAKUSHO,  
TSUSHIMA TEKOKUSHO CO., LTD.  
Nakoh Electrical Factory, HIBIC HIRATA CO., LTD.  
HATAMAKA Corporation  
The ANSCO Co., Ltd.  
IZUSHI CO., LTD.  
ICHIGUCHI Corporation  
ITOCHI Techno-Solutions Corporation  
Ibaraki Industrial Corporation  
IWATA TOOL CO., LTD.  
INTER COSMOS CORPORATION  
UCHIDA CO., LTD.  
Uchida Seiken Co., Ltd.  
H-A-T Co., Ltd.  
Extrude Hone K.K.  
ECKOLD JAPAN Co., Ltd.  
ST TRADING CORPORATION  
S-TEC CO., LTD.  
NST CO., LTD.  
F&A Technology Co., Ltd.  
MST Corporation  
LHS Incorporated  
OSG CORPORATION  
OEM HEATER CO., LTD.  
OLYMPUS CORPORATION  
KARLSTORZ ENDOSCOPY JAPAN K.K.  
KATAOKA MACHINE TOOLS MFG. CO., LTD.  
/Sojitz Machinery Corporation Canadian Consulate.  
Consulate  
Kawajyu Shoji Co., Ltd.  
ASA SYSTEMS INC.  
Mechatronics Associates  
Captain Industries, Inc.  
KYOCERA Corporation  
Kyoto Shisaku Net Akita Works Co., Ltd.  
KAITA SANIKO KOGYO CO., LTD.  
KAWANAMI TEKKO K.K.

KINUGAWA INDUSTRY, Co., Ltd.  
Kyo-chro  
CrossEffect, Inc.  
SAIJO IRX Co., Ltd.  
NISSO KOGYO CO., LTD.  
FUJISEIKO  
MOSTEC  
YAMAMOTO SEIKO CO., LTD.  
Kyoto Shisaku Solutions Co., Ltd.  
Koshin, Co. Ltd.  
Nango Co., Ltd.  
NADAKA CORPORATION  
Tamayama Industry Co., Ltd.  
Lakumi-Do Corp.  
KYOTO TECHNOLOGY UNIT  
Sewai Kogyo Co., Ltd.  
Kimura Industry Co., Ltd.  
Joyful-ujj  
Kawahara Iron Works Co., Ltd.  
Daiei Co., Ltd.  
Sinwa Industry Co., Ltd.  
KYOWA MANUFACTURING CO., LTD.  
KINZOKUGIKEN CO., LTD.  
Kumakura Industry Co., Ltd.  
KEN AUTOMATION, INC.  
Konan Tokusyu Sangyo Co., Ltd.  
Kobe Steel, Ltd.  
KOBAYASHI PRECISION INDUSTRY CO., LTD.  
Santon Works Co., Ltd.  
THE ROMSETER CO., LTD.  
SAGAEIENI KOGYO CO., LTD.  
San-en-Nanshin Vitalization Project  
Hamamatsu Branch  
(The Hamamatsu Chamber of Commerce &  
Industry)  
SAINT-GOBAIN KK Performance Plastics  
Sandvik K.K.  
SANYO MACHINE WORKS, Ltd.  
SNK CORPORATION  
C.A. TECH JAPAN  
GE Inspection Technologies Japan Co., Ltd.  
CCI Corporation  
CGTech Inc.  
XEBEC TECHNOLOGY CO., LTD.  
SEAL TECH, INC.  
JBM Corporation  
SHONO SEISAKUSHO CO., LTD.  
System 3R Japan Co., Ltd.

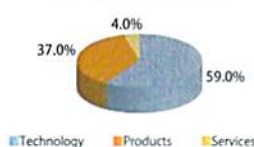
### Number of Visitors by Business Category



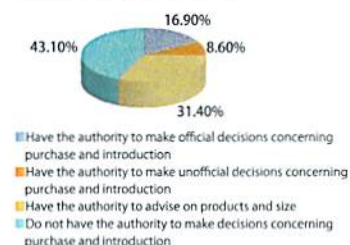
### Purpose of Visit



### Exhibits of Interest



### Level of Authority Concerning Purchase and Introduction



Niigata City  
(YSEC Co., Ltd., PRC, AOMI SEISAKUSHO CO., LTD.  
Industrial Research Institute of Niigata Prefecture)  
Nikkan Kogyo Advertising Inc.  
Nihon MT  
Krautkramer Japan Co., Ltd.  
JIC Quality Assurance Ltd.  
NIPPON SPREW CORPORATION  
NIPPON THOMPSON CO., LTD.  
Neolum Technology Co., Ltd.  
Noah Corporation  
NORITAKE COATED ABRASIVE CO., LTD.  
Paionia Fuyukiki Co., Ltd.  
Hanyuda Co., Ltd.  
Haneda Ltd.  
Hikifune Co., Ltd.  
Hiroshima Corporation (EVEREDE TOOL, INTREPID TOOL)  
FARO Japan Inc.  
Fukuda Corporation  
FUJII DENKA INC.  
FUJII BC ENGINEERING CO., LTD. (Stellram)  
Fukuda Corporation  
FUJII DENKA INC.  
FUJII BC ENGINEERING CO., LTD. (Stellram)  
FLECLAM CO., LTD.  
FLOW JAPAN CORPORATION  
Fluorocast Nagoya Corporation  
Vector Co., Ltd.  
HellermannTyton Co., Ltd.  
Hokoku Industry Co., Ltd.  
MARPOSS K.K.  
MAEDA SHELL SERVICE CO., LTD. / MAEDA GIKEN CO., LTD.  
MAGNETIC TECHNOLOGY CO., LTD.  
MAC SYSTEMS CORPORATION  
(Rohde & Schwarz Japan K.K., ETAC (Kusumoto Chemicals Ltd)  
Ohtal Japan) Maruyuu Corporation  
MARUBEN INFORMATION SYSTEMS Co., Ltd.  
MANTEN PAPER  
MITSUBI BUSSAN MACHINE TEC CO., Ltd.  
Mitsubishi Heavy Industries Machine Tool Sales Co., Ltd.  
MINITOR CO., LTD.  
Mitsuba Industries Co., Ltd.  
Musashi Co., Ltd.  
MORI SEIKI CO., LTD.  
Yasojima Proceed Co., Ltd.  
Yamato Gokin Co., Ltd.  
YUASA YARN GUIDE CO., LTD.  
UNION TOOL CO.  
RHINDOS CO., LTD.  
REPIC CORPORATION (HUBER+SUHNERAG)  
YKT Corporation (Mägerle, Exeron, Walther Trowal, OGP, Zoller)

### Example of Visiting Companies (Based on Entry Registration)

Mitsubishi Heavy Industries, Ltd.  
Kawasaki Heavy Industries, Ltd.  
SINTOKOGIO, LTD.  
Churyo Engineering Co., Ltd.  
Tenryu Holdings Co., Ltd.  
Toyota Motor Corporation  
Chuozen Co., Ltd.  
Sugino Machine Ltd.  
Tsudakoma Corp.  
Naito Co., Ltd.  
Mitsui Bussan Machine Tec Co., Ltd.  
Yamazen Corporation, Idaka Co., Ltd.  
Isuzu Manufacturing Co., Ltd.  
Howa Machinery Ltd.  
Yuasa Yarn Guide Engineering Co., Ltd.  
Daido Co., Ltd.  
THK Co., Ltd.  
Yusoki Kogyo Co., Ltd.  
Tokai Industrial Sewing Machine Co., Ltd.  
Sugimoto Co., Ltd.  
Aichi Small Business Support Center

Aichi Prefecture  
KYOCERA Corporation  
Gifu Prefecture  
Kanefusa Corporation  
Fukuda Corporation  
Fuji Co., Ltd.  
Kaga Sangyo Co., Ltd.  
Kamataseisakusho Co., Ltd.  
Amadawashino Co., Ltd.  
Fujikogyo Co., Ltd.  
Asahi Diamond Industrial Co., Ltd.  
Mitsubishi Corporation Technos  
Daiichi System Engineering Co., Ltd.  
Tajima Industries Ltd.  
SMC Corporation  
Toyo Corporation  
DIJET Co., Ltd.  
Hitachi Tool Engineering, Ltd.  
Nishiyama Corp.  
Okuma Corporation  
San-Ei Trading Co., Ltd.

Sandvik K.K.  
AERO Inc.  
Kondo Machine Factory Corporation  
Toho Gas Ltd.  
Koike Co., Ltd.  
Yamazaki Mazak Corporation  
Toyota Industries Corporation  
NASCA Ltd.  
Tohmei Industries Co., Ltd.  
Shinwa Co., Ltd.  
Ashida MFG. Co., Ltd.  
Haneda Ltd.  
Kobe Steel Ltd.  
Aikoku Alpha Corporation  
Chuo Engineering Co., Ltd.  
Aisin Seiki Co., Ltd.  
Tohmei Engineering Co., Ltd.  
Fuji Heavy Industries Ltd.  
NACHI-FUJIKOSHI Corp.  
Izushi Co., Ltd.  
Mitsui & Co., Ltd.

Nagano Techno Foundation  
Wasino Trading Corporation  
Toyo-Kogyo Co., Ltd.  
I2 Co., Ltd.  
Kawai Electric Heater Co., Ltd.  
Kikukawa Iron Works Inc.  
Tsuchiya Co., Ltd.  
Fuji Bellows Co., Ltd.  
Ryoki Tool, Co., Ltd.  
JTEKT Corporation  
Noritake Super Abrasive Co., Ltd.  
IHI Corporation  
Sanyo Machine Works, Ltd.  
Mitaka Co., Ltd.  
ANDO Co., Ltd.  
Wada Aircraft Technology Co., Ltd.  
Yutaka Seimitsu Kogyo Ltd.  
Fuji Industries Co., Ltd.  
O&M Heater Corporation  
Suzuki Tekko Co., Ltd.  
Kamaya Co., Ltd.

Shinei Shokai Co., Ltd.  
Nagoya City  
Chukoh Chemical Industries, Ltd.  
Hitachi Ltd.  
Tech Sasaki Co., Ltd.  
Nippon Thompson Co., Ltd.  
Fuji Machine MFG. Co., Ltd.  
Sakai Industries Ltd.  
Noritake Coated Abrasive Co., Ltd.  
Wado Co., Ltd.  
Kanematsu KGK Corp.  
Fujikin Incorporated  
Anlet Co., Ltd.  
Mizunami Seiki Co., Ltd.  
NTN Corporation  
Tooyoki Kogyo Co., Ltd.  
Mitsu Seiki Co., Ltd.  
Tsubakimoto Kogyo Co., Ltd.

## 2010 Schedule

2009

2010

Application for exhibit starts  
November, 2009

Deadline for exhibit applications  
June 30, 2010

Orientation for exhibitors  
September

Deadline for fees  
October 25

Carry-in and setup  
November 23 & 24

Exhibition dates  
November 25 – 27

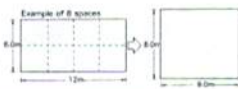
# Standard Booth 标准的展位 표준의 부스

## Free space

● ¥252,000 per booth (width 3.0m × depth 3.0m × height 2.7m)

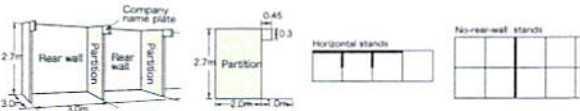
## Island booth

For 8 booths or more, forms of the entire spaces can be changed freely within the total square meters of the spaces. Please inform us when you apply the participation.



## Basic stand (one stand)

Exhibitors may do decorations freely within their own stands at their own expenses. However, exhibitors are not allowed to remove basic decorations (e.g., partitions, company name plate) done by the organizer, nor decorate the areas which go over the stands of exhibitors.



※When exhibitors use either 4 or 6 stands, select either horizontal stands or no-rear-wall stands, and note the selection in the application form. For 3 or less stands, only horizontal stands are available. Utility charges (e.g., electricity, gas, water) shall be borne by exhibitors. For further details, refer to "Manual of Entry", which will be distributed to applicants later.

**Deadline of payment : Monday, October 25, 2010**

## Application Deadline

June 30, 2010 (Wed.)

Please fill out application forms A, B and C and send them to the address shown above. Please make a photocopy of each form and keep them for your own records.

(Applications will not be accepted once all available booths are reserved.)

## Changes and Cancellation

Changes to and cancellation of an application will not be accepted in principle. In the case of cancellation, the following penalties will be levied. Booth fees are not refundable under any circumstances.

●Deadline date – 31 days before the show: 50% of the booth fee

●30 days before – The day of the show: 100% of the booth fee

## Compliance with Regulations

Exhibitors must agree a series of regulations (exhibition application forms, exhibition guidelines, etc.) is part of the contract, agree to comply with it. In cases of violation of these regulations, the organizer may decline to allow the exhibit for whatever reason. In no event will the organizer be liable for any damage or loss that might arise during the show.

# Details of operation and management 运营管理内容 运营管理내용

## Booth decoration 装饰 장식

株式会社 グローバルエクスチェンジ

### Booth decoration works 装饰业务 장식업무

Planning, construction, design/layout, management of planning and operation, supervise at site, etc.

设计·施工·样式/版面设计·策划运营管理·现场监理等 설계·시공·디자인/레이아웃·기획운영진행관리·현장감독등

### Other related works 其它相关业务 기타관련업무

#### Printed materials 制作业务 제작업무

Planning, designing, making, and operation management of pamphlet, flyer, product catalogue, panel, etc.

宣传册·传单·制品目录/版面设计/运营进行管理 팜플렛·전단지·제품카탈로그/세넵디자인/운영진행관리

#### Videos 映像业务 영상업무

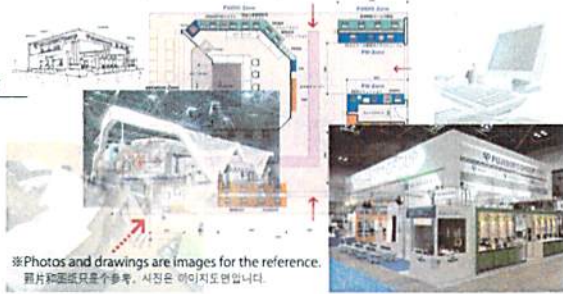
Planning, designing, making, and operation management of VJ, video, narration/doubling, etc.

VJ·视频制作·解说/配音·场景设计运营管理 VJ·비디오제작·나레이션/더빙·레이아웃기획운영진행관리

#### Other management works 运营管理业务 운영관련업무

Arrangement of seminar, gift, companion, interpreter, narrator, reception, etc.

강의·促销品·礼品小册·翻译·解说员·设置招待会 세미나·관측품·합피니언·통역·나레이터·리셉션어레이지



※Photos and drawings are images for the reference. 照片和图纸只是参考。 사진은 이미지도 아닙니다.

## Shipment of exhibits 运输 수송

株式会社 グローバルエクスチェンジ

### We will arrange the shipment as package. Please ask us for the estimate.

由于当地统一运输, 所以运输价格另列报价。 현지에서 일괄적으로 수송을 하기때문에 별도로 견적을 보내드립니다.

Export customs clearance fee, customs inspection fee, transportation fee to the customs, inspection attendance fee, shipping costs, inbound and outbound fee at bonded warehouse, transportation fee at bonded warehouse, fee of loading to container, container transportation fee, sea freight, documentation fee, costs at importing port, container transportation fee, inbound and outbound fee at bonded warehouse, container withdrawing fee, transportation fee inside the exhibition site, unpacking fee, installation supporting fee, transportation fee of empty box, operation and management fee at exhibition site, etc.

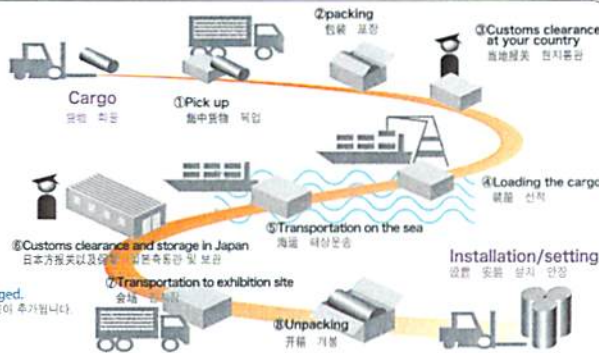
输出报关费/海关检查费/海关出港费/检查到岸费/装加港费用/保税仓库进出货费/保税仓库运输费/集装箱保管费/海上运输费/装卸及进港所需文件费/当地费用/保安费/货物进仓库费用/集装箱引取费/场内搬运费/开箱费/设置补助费/空集装箱运输费/其他现场运营管理费  
수출통관신고비/세관검사관리비/세관출항비/검사입항비/선적제비용/보세창고운송비/보세창고운송비/컨테이너짐싣기비용/컨테이너유지비/해상운송비/선적서류 및 통관서류수수료/엔지니어링/유지비/화물창고출입비/컨테이너인수비/집내운반비/개봉비용/설치보조비용/인컨테이너운송비/기타 현장운영관리비

\*Reverse operation will be made for return shipment. If the customs inspect your cargo without any notice, the actual expenses are charged.

回程手続是采取顺过来的程序。如果由于突然的开箱所发生的费用, 需要另外支付。 불특정 그 역순서로 수송작업을 합니다. 불시개봉이 있을 경우에는 별도로 비용을 추가합니다.

\*The organizer appoints the official forwarder for the exhibition.

根据展会主办方单位的规定, 必须使用主办方所指定的运输公司, 전시사무처자의 규정에 의하여 운송업체는 지정되어 있습니다.



## Application for participation 参展申请书 출품신청서

Date

Company name (English): 公司名称 회사명	
Address (English): 주소 주소	
TEL :	FAX :
e-mail:	
Exhibits: 参展项目 출품품목	
Booth size: 展位规模 부스규모	Booth number: 展位号 부스번호
Participation fee: 参展费用 출품비용	
Contact person: 负责人 담당자	
★We apply to participate in The 2nd AEROSPACE INDUSTRIAL TECHNOLOGY SHOW 2010 Nagoya as above. 按照如上所述, 特此申请第2次航空宇宙工业技术展参展。 제2회 항공우주공업기술전에 신청합니다.	
Signature of responsible person: 负责人签字 책임자 서	Name : 姓名 성명
	Company stamp 公司印章 회사인감

Organizer:

THE NIKKAN KOGYO SHIMBUN, LTD. Event G, Nagoya Office.  
(Business and Technology Newspaper)

2-21-28 Izumi, Higashi-ku Nagoya 461-0001

TEL +81-52-931-6158-931-5098

FAX +81-52-931-6159

International exclusive agent:



Global Exchange Co., Ltd.

TOYOHEI Bldg. 5F, 2-24-2 Shinkawa, Chuo-ku,

Tokyo 104-0033, Japan

TEL +81-3-3523-6333 FAX +81-3-3523-6330

E-mail: expo@global-exchange.co.jp

Contact: Yasui, Hashikura, Yamanaka



Shanghai Office: 上海事務所  
Global Exchange (Shanghai)

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E-mail: jiyi@global-exchange.co.jp

歐陽 (Ou Yang), 王 (Wang)



Beijing Office: 北京事務所  
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Fax: +86-10-6318-5066

E-mail: eric@goldenwill.com.cn

Eric, 佟 (Tong)